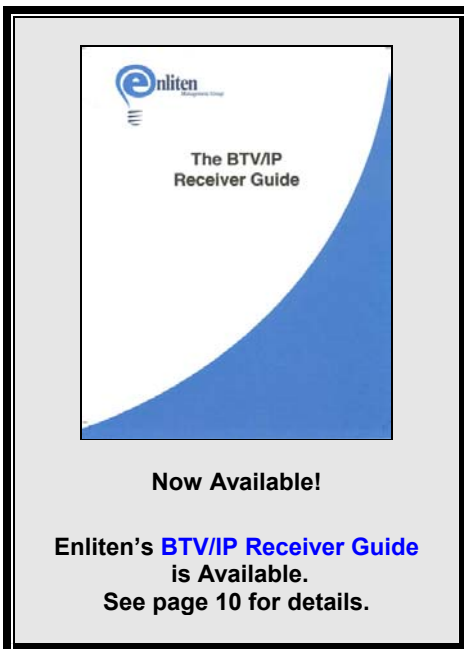




Special Edition – Supplier Directory

The value Enliten brings to its clients is largely based on the knowledge and experience of its technical and professional consultants about the technologies, applications and users of video and multimedia. Enliten's value is greatly enhanced by its knowledge of, and relationships with, the key manufacturers and service providers in the industry.

Enliten is pleased to feature in this issue of Page of Enlitenment (PoE), a wide selection of companies who provide products and services related to the development and delivery of video and multimedia for the enterprise end-user.



A.T. Products, Inc.

Contact Information:

Lynn Stoughton - Vice President,
Business Development
(815) 943-3590

Website: www.ATProducts.com

Category: Manufacturer

Description: A.T. Products is the foremost manufacturer of specialized audio response equipment for distance training/education and corporate communications. A.T. Products has been providing the interactive student audio component for

distance learning networks for over 17 years, to all market sectors including: government, higher education, corporate and telemedicine. Our line of high quality, affordable audio systems gives customers exactly what they are looking for, whether to meet learning objectives, to role play, or to have lively discussion on "hot" corporate topics. Whenever network managers are tasked with providing the best in lively audio interaction between all participants, they turn to A.T. Products to meet their equipment needs.

Accordent Technologies, Inc.

Contact Information:

Jereme Pitts
(310) 374-7491 x224
jpitts@accordent.com

Website: www.accordent.com

Category: Applications Company

Description:

Accordent Technologies develops presentation authoring software that enhances the way that universities, government agencies, and the corporate enterprise author, publish and manage online presentations for corporate communications and e-Learning. Named "Reader's Choice: Best Corporate Application" for 2003, the Accordent product line has earned a reputation for its ease-of-use, scalability, and flexibility. Accordent products are

designed to work with your existing infrastructure, including satellite, internal video, and external 3rd party networks.

Adtec Digital, Inc.

Contact Information:

Ron Johnson, V.P. Marketing
408 Russell St.
Nashville, TN 37206
(615) 256-6619
(615) 256-6593 (fax)
sales@adtecinc.com

Website: www.adtecinc.com

Category: Manufacturer

Description: Today's competitive technology markets require faster, simpler, more reliable solutions. In response to this need, Adtec Digital products are controlled by our own deterministic, multitasking video transport operating system (VTOS), conceived and implemented with advanced networking and MPEG encoding and decoding technology at its core. Our digital video players, recorders, encoders and multiplexers are not simple video servers and products built around a PC with an unstable operating system. Instead, our products are based on an embedded and self-contained platform stable and specifically designed to handle demanding video applications.

Advanced Communication Design, Inc.

Contact Information:

Steve Malmberg, Director of Sales & Marketing
7901 12th Ave. South
Bloomington, MN 55425
(952) 854-4000

Website: www.acdstar.com

Category: Applications Company, Manufacturer, Service Provider, Systems Integrator

Description: ACD provides:

- Employment of digital reach that delivers visually compelling messages, influencing customer awareness, company image and product impact
- Targeted sales and creation of quick response to market opportunities with full-motion video and graphics technology
- Capability for true hands-on management of timely, consistent, and compelling media messages, while controlling cost and content
- Dynamic Visual Marketing with Multi-media technology for captivating and capturing customer attention and revolutionizing customer loyalty, product reach and marketing impact

Ascent Media Systems & Technology Services

Contact Information:

Edward Ferraro
(321) 952-4200
eferraro@ascentmedia.com

Website:

www.ascentmedia.com/systems

Category: Systems Integrator

Description: For broadcast, cable and satellite television distribution, as well as for critical business information systems, Ascent Media Systems and Technology Services is an industry leader in engineering, installation and technical support of satellite earth stations, fiber networks, and digital encoding

solutions. A full range of turnkey design engineering services and a unique 24/7 national field service organization with over 40 U.S. locations combine to provide one of the industry's most comprehensive technical support organizations.

Booth Production Services, Inc.

Contact Information:

Dan Booth
(336) 766-1961
dan@boothpro.com

Website:

www.boothproductionservices.com

Category: Consulting Company

Description: As an enterprise communications specialist, what you need are solutions – solutions to help communicate your organization's vision, foster growth and learning, build a culture where teamwork and enthusiasm are second nature. In other words, you need communications solutions that work.

Booth Production Services is a full-service creative and strategic communications company with a focus on large scale educational and motivational outreach programs. We develop creative content in digital video, CD-ROM, web-based applications, high-touch display and print materials, to get your message across.

Broadcast International, Inc.

Contact Information:

7050 Union Park Center
Salt Lake City, UT 84047
800-722-0400
801-562-1773 (Fax)

Website: www.brin.com

Category: Systems Integrator, Service Provider, Applications Company

Description: Broadcast International (BI) has been a successful integrator of video-powered business solutions for over 20 years. We provide content delivery/development solutions that enable our clients' audiences to receive communications, learning and digital signage where and when it's needed.

BI has a long history as an integrator of private satellite networks and business television solutions. Platforms include analog, digital, DBS and IP satellite. In addition to satellite, BI hosts and streams video content over the Internet on behalf of its clients. Other video-powered delivery solutions include desktop delivery over the LAN/WAN, IDL systems, videoconferencing, portable video players, and WiFi.

Broadcast International provides a complete offering of turnkey support services: network design/engineering, network management, space segment acquisition, installation (BI handles over 19,000 annually), 24/7 help desk (BI currently supports over 80,000 sites), and maintenance/repairs.

Broadcast International's comprehensive content development offering includes, video/audio production, editing/post-production, casting, crewing services, script writing, and creative consultation. When client content requires web delivery, BI offers instructional design, course development, encoding, and media conversion services.

New Compression Technology: CodecSys – The Multi-Codec System is a patent-pending technology developed by Broadcast International that actually utilizes multiple codecs to encode, then broadcast/stream video or other rich media content.

DG2L Technologies, Inc.

Contact Information:

Worldwide Sales:
Ben Silva
(510) 742-5877
ben.silva@dg2l.com

Analyst & Media Relations

Dagmar Glier
(425) 576-5424
dagmar@glier-haring.com

Website: www.DG2L.com

Category: Developer, Manufacturer, Systems Integrator

Description: DG2L Technologies, Inc. is a premier provider of next-generation digital media

technologies and the first company to release state-of-the-art digital cinema and set-top-box technologies based on MPEG-4.

DG2L Neuron is the world's first MPEG-4 Set-Top-Box delivering rich multimedia interactive and live content over DVB or IP networks. This feature-packed next generation STB scales to the needs of homes connected to either broadcast or broadband networks worldwide, while providing compatibility with current standard and High Definition (HD) formats.

DG2L Cinema System is the world's first end-to-end MPEG-4 digital cinema solution for distribution and presentation of superior quality content via satellite, broadband and physical media to theaters around the world. This breakthrough technology delivers High Definition (HD) Video at optimal bandwidth and offers state-of-the-art encryption technology to provide the highest level of piracy protection.

Enliten Management Group, Inc.

Contact Information:
29 North Park Square
Marietta, GA 30068
(770) 590-1590
(770) 590-1553 (Fax)
rp1@enliten.net

Website: www.enliten.net

Category: Consulting Company

Description: The Enliten Management Group, Inc. is a technical consulting and professional services firm that works with companies to improve or enhance the delivery of their video and multimedia communications.

Founded in 1999, Enliten has built a successful business on providing excellent service and establishing solid working relationships with its clients. Enliten's continued growth is credited to the company's expanding expertise, talent, experience and reputation.

Enliten provides services on a global basis, having worked in more than 20 different countries: evaluating & valuing systems and facilities, providing technology roadmaps & engineering studies, recommending enhancements

and/or supplemental improvements to existing infrastructure. Enliten provides RFI/RFP guidance and support and conducts benchmark studies of assets and business applications.

In addition, Enliten conducts training & information classes/workshops on a subject that is very relevant/timely for video and media professionals: Digital Video & the Transport of Digital Video.

Enseo, Inc.

Contact Information:
Pam Johnson
US Channel Manager
401 International Parkway
Suite 100
Richardson, TX 75081
(972)234-2513 x5495

Website: www.enseo.com

Category: Manufacturer

Description: Enseo designs and produces hardware and software solutions, Digital Media Engines™, which are the core infrastructure of digital servers. Digital media (video, graphics, internet) shown on display devices such as TV's and plasma screens is making a dramatic impact on how consumers and businesses get information, education, advertising and entertainment.

- Advertising and information in retail (malls, airports, convention centers)
- Entertain and educate during wait times in theme parks and doctors' offices
- Video trailers on plasma screens replace advertising posters
- Video On Demand on TV's at hotels, hospitals and schools
- Touch screen kiosk enable retail customers to select "how-to videos"
- Regionalize video broadcast through the insertion of local graphics (sports, stock, news)
- Lobby information channel in schools, hotels and places of business

Entropy, Inc.

Contact Information:
Peter Cresse, President
5637 Otley Place
Alpharetta, GA 30022
(404) 543-7808
pc1@enliten.net

Category: Consulting Company

Description: Entropy Inc. provides consultation in support of media transport strategies across delivery areas such as satellite, terrestrial and wireless broadcast. Specialized models allow content providers and enterprise users to select customized media transport in support of video and IP data content. In addition, Entropy provides sales strategies for executive decision makers in organizing sales distribution for widest sales efforts.

FiberSat Global Services

Contact Information:
Ravi Patel, President and CEO

Website:
www.fibersatglobalservices.com

Category: Service Provider

Whether you work in broadcasting or cable, manage an enterprise network, deliver IP services or operate a satellite transmission business, FiberSat Global Services can help boost revenues, reduce costs, streamline operations and increase user satisfaction.

Our solutions range from implementing satellite network start-ups or technology transitions to originating video networks. We provide complete booking and scheduling solutions for transmission services, and operate an outsourced Networks Operations Center. We do it all with a unique mix of broadband infrastructure, skilled personnel, systems integration facilities and information technology - all powered by the software platform we call the Vortex Solutions Engine.

G2 Satellite Solutions

Contact Information:

1801 K Street, NW, Suite 440
Washington, DC 20006
(202) 292-4242
sales@g2satellitesolutions.com

Website:

www.g2satellitesolutions.com

Category: Service Provider

Description: G2 Satellite Solutions is a leading provider of global satellite and related telecommunications services for U.S. federal, state and local government agencies, the U.S. Department of Defense, foreign military organizations, system integrators and end users. We utilize proven, cost effective commercial resources in space and on the ground to create comprehensive solutions that are tailored to your requirements.

G2 is a one-stop-shopping resource for more than 200 military and government agencies and contractors. We are an honest broker, selecting the best satellite bandwidth, ground terminals and related services to meet your exact specifications.

Globecomm Systems

Contact Information:

Jeremy Morrison
Director of Business Development
45 Oser Avenue
Hauppauge, NY 11788
(631) 457-1237
(516) 983-1085 (Mobile)

Website:

www.globecommsystems.com

Category: Service Provider, Systems Integrator

Description: Globecomm's SkyBorne Networks enable organizations to outsource their technology requirements to better meet a broad range of video, audio, and data networking requirements.

SkyBorne is a customizable service offering designed to support and extend an organization's existing network and capabilities. SkyBorne services include video and audio broadcasting, content delivery services, IP multicasting, VSAT

networking, and other application specific services.

Optional services include content intake and encoding, satellite broadcasting, provision of remote location equipment, installation and maintenance of remote equipment, network monitoring & management, application engineering, and program management.

Helius, Inc.

Contact Information:

Nathan S. Hatch
SVP Corporate Development & Marketing

Website: www.helius.com

Category: Manufacturer/Software Developer

Description: Helius is dedicated to developing business-class data broadcasting solutions with products that enable the simple, secure and reliable integration of satellite and terrestrial networks and managed data delivery. These solutions provide customers a comprehensive enterprise-wide data broadcast infrastructure for corporate broadcasts, distance learning and training programs, digital signage, software updates, database synchronizations and desktop Internet access.

Working with industry leaders in the global satellite space, Helius is currently providing data broadcasting infrastructure for thousands of remote locations. Our partners include providers such as GlobeCast, Broadcast International, Microspace Communications, Globecomm, Convergent Media Systems, BTV+ and more. Our partners use the Helius suite of products to complete their own solution offering for enterprise customers around the world. Together with these industry leaders, Helius is bringing data and video broadcasting infrastructure for IP upgrades where they are needed most.

The Helius portfolio of solutions includes IP-based transmission, reception, conversion and distribution technologies. These solutions deliver video, voice, application and file data across

WANs, LANs and distributed desktops.

Hughes Network Systems, Inc.

Contact Information:

11717 Exploration Lane
Germantown, MD 2076
(301) 428-5500
globalsales@hns.com

Website: www.hns.com

Category: Manufacturer, Service Provider

Description: Hughes Network Systems is the world's leading provider of broadband satellite solutions, which it markets under the DIRECWAY® brand name. HNS manufactures a family of DIRECWAY satellite terminals, which it sells worldwide and provides broadband services directly to the large enterprise, SME, SoHo, and consumer markets in the US, Brazil, Europe, China, and India. The DIRECWAY satellite solution provides ubiquitous coverage, eliminating the problem of the connectivity to the 'last mile'. In addition, satellite is ideal for the broadcast and multicast delivery of video and multimedia. Satellite networks are used in a variety of industries: retail, oil & gas, hospitality, banking and financial services, automotive, lottery, media distribution, and education. Applications include credit transactions, inventory management, point-of-sale messaging and advertising, interactive distance learning and training, and broadcasting/multicasting of multimedia material to the desktop.

iDirect Technologies, Inc.

Contact Information:

Ken Harris
Account Manager, Southeast
Atlanta, GA
(678) 585-7501
kharris@idirect.net

Website: www.idirect.net

Category: Manufacturer

Description: iDirect Technologies is dedicated to providing next generation solutions for broadband

IP networking via satellite networks. As the leading innovators in this new space, our diverse and talented team of Internet, satellite and telecommunications professionals continues to break new ground and create significant opportunities for network operators, for service providers and resellers, and for corporate networking professionals.

Established in 1994, iDirect Technologies was founded by innovators in satellite data transmission. The company first dedicated itself to the development of satellite modems for VPN applications. In 1998, the company released the DAMA NetModem Broadband Router, strategically enhancing the company's technology offerings to address the Internet and related broadband services. Later, iDirect Technologies launched the NetModem II product line and quickly followed up with the introduction of its advanced Hub Chassis solutions.

Today, iDirect Technologies provides its two-way broadband IP access over satellite solution through a channel distribution strategy employing a worldwide network of service providers and network operators.

International Datacasting Corporation

Contact Information:

Diana Cantu
Director Business Development US
2680 Queensview Drive
Ottawa, ON K2B 8H6
(613) 596-4120 x 258
(613) 596-4863 (Fax)
dcantu@intldata.ca

Website: www.intldata.ca

Category: Manufacturer

Description: International Datacasting Corporation (IDC) is in the business of moving multimedia data to where it needs to be – quickly, efficiently and affordably. IDC is at the forefront of delivering IP-based datacasting solutions via satellite and content distribution technologies. IDC's products are in demand for high-speed Internet infrastructure, enterprise networks, distance learning, and multimedia

content distribution. Some of the customers using our solutions include: National Public Radio (NPR), Best Buy, PBS, Hearst Argyle Television and Procter & Gamble.

IDC designs, manufactures and integrates a full range of datacasting products including:

- **DVB Satellite Multimedia Server Appliances:** This line of satellite receivers integrates the power of a router, a hard drive and content distribution software into a self-contained appliance. It is ideal for applications such as: caching, media-on-demand, digital cinema, streaming video, computer based training, in-store advertising, kiosks, etc.
- **Datacast XD:** A content distribution software suite that enables users to broadcast both files and multiple streams of data on virtually any IP-multicast enabled network. It provides secure file transfer, streaming media and multimedia content redistribution.

Based in Ottawa, Canada, IDC has been in business for 20 years. IDC has an established international network of partners and distributors and installations in more than 45 countries worldwide.

IPricot Broadband Solutions

Contact Information:

Kim Lim
3539 Saint Charles Blvd, suite 604
Kirkland, Quebec, H9H 3C4
Canada
(514) 981-7308
klim@ipricot.com

Website: www.ipricot.com

Description: IPricot is a manufacturer of broadband communication equipment for DVB-S IP (and video streaming) networks over satellite and wireless. IPricot provides smart networking devices for the delivery of data to end-users in a customized manner.

IPricot provides large corporations, governmental bodies, ISPs, network operators & integrators, VARs, Internet Service & content Providers, and their clients, access

to high-speed applications: Fast Internet, IP Multicasting, File Transfer, Streaming Audio / Video and Distance Learning.

IPricot's mission is to provide reliable, state of the art, user-friendly equipment to meet its customers' needs.

Logic Innovations

Contact Information:

Fred Kokaska
Product Line Manager
(858) 805-6300

Website: www.logici.com

Category: Manufacturer

Description: Logic Innovations is a leading provider of products that enable delivery of rich media services over satellite, terrestrial, and cable broadband networks. Products include IP encapsulators, multiplexers and edge receiver/router/decoder appliances. Founded in 1986, Logic Innovations is headquartered in San Diego, CA.

Mainstream Data, Inc.

Contact Information:

Joe Uberty
375 Chipeta Way, Suite B
Salt Lake City, UT 84108
(801) 584-2800
info@mainstreamdata.com

Website:

www.mainstreamdata.com

Category: Manufacturer

Description: Mainstream Data, Inc. provides a broad range of services, equipment, and custom applications for the distribution, filtering, display, and collection of content: real-time news, stock quotations, digital images, audio, multimedia files, training materials and applications.

Mainstream leverages satellite, Internet and wireless technologies—including many developed in-house—to deliver content to newspapers, banks, TV and radio stations, Web portals, retail establishments, and restaurants worldwide.

Mainstream has been involved in developing satellite technologies since 1987 and introduced its streaming Internet delivery service, MediasNet, in 1995.

Mainstream's mission is to simplify the process of creating, distributing, displaying, and managing multimedia content across the enterprise, and the company provides tools and communications that enable companies to reliably deliver content to the boardroom or the desktop.

Marshall Communications Corp.**Contact Information:**

Veloris A. Marshall III
President & CEO
(703) 406-6080
sonny@ma-inc.com

Website: www.ma-inc.com

Category: Systems Integrator,
Service Provider

Description:

Marshall communications Corp. (Marshall) is a small high technology business that was founded in 1991 to provide high quality satellite based telecommunication systems engineering, integration and networking to both the Government and private sector. Marshall specializes in multimedia networking, terrestrial, and satellite integration using the latest MPEG2, MPEG4 DVB broadcast and Streaming video multicast technologies. Marshall offers Satellite (Digital video broadcasting, streaming video, Fly-Away terminals, C and KU band transponder, high speed delivery), Multimedia (Distant learning, IP multicasting Content delivery, Video Teleconferencing, Kiosk networks), Wireless Services (DVB-T mobile networks, 802.11x, MMDS systems) along with system design, installation, integration, monitoring, and management. We are currently supporting successful satellite communication projects for both military (DISA, SPAWAR, NAVAIR, and AF communications) and civilian agencies (US postal service, Department justice/Immigration and Naturalization Service and Department of homeland security, US Border patrol, Social Security, and NASA). We offer turnkey solution worldwide, for more

information on Marshall Communication Corp. visit our website at www.ma-inc.com.

Media Strategies, Inc.**Contact Information:**

Richard E. Van Deusen
Managing Director
17 Hampshire Drive
Mendham, NJ 07045
(973) 543-6695
(973) 543-0166 (Fax)
revand@media-strategies.com

Website:

www.media-strategies.com

Category: Consulting Company

Description:

Research and consulting services to improve and enhance the organizational effectiveness of corporate communications and media services departments.

Benchmarking studies, value measurement and Balanced Scorecard development, communication and organizational audits, client satisfaction surveys, market rate studies and vendor evaluations.

Custom research white papers on technology and business trends, best practices and organizational excellence.

Our team of consultants has extensive experience managing corporate media departments and in implementing effective business communications.

Microspace Communications**Contact Information:**

Greg Hurt
Director, Sales & Marketing
3100 Highwoods Blvd.
Raleigh, NC 27604
(919) 850-4561
ghurt@microspace.com

Website: www.microspace.com

Category: Systems Integrator

Description:

Microspace Communications Corporation is the operator of the largest business satellite broadcasting network in the world and the leading provider of point-to-multipoint satellite services.

With over 300,000 remote sites, organizations that distribute video, audio and data content cost effectively and efficiently rely on Microspace.

Launched digitally in 1996, VELOCITY® is a broadcast service that is offered through an innovative pricing model, available as a dedicated solution or as on-demand services. An organization can simply and affordably expand its bandwidth as enterprise network applications demand it, regardless of monthly usage or number of locations. With this pricing model, Microspace customers have experienced savings of up to 98 percent over terrestrial network fees.

For more than 16 years, Microspace has provided satellite broadcast services to a number of growing industries, including financial services, retail/hospitality, entertainment, government, weather and education. Commercial customers include Muzak, John Deere, Weather Central, LodgeNet Entertainment and many top financial information providers like Morgan Stanley.

Microspace, founded in 1988, is a privately-held company with headquarters in the U.S., a presence in Europe and Latin America, and is a wholly-owned subsidiary of Capitol Broadcasting Company, founded in 1937.

Midwest Production Group**Contact Information:**

Glenn Fishing
President
13712 Shoreline Court East
Earth City, MO 63045
(314) 781-0422
(314) 781-0903 (Fax)

Website:

www.midwestproductiongroup.com

Category: Service Provider

Description: Since its inception in 1988, MPG has built a reputation for providing the best in single – camera ENG/EFP and multicamera flypack production facilities, and well as AVID Media Composer post-production services for a variety of broadcasters and corporate entities worldwide. MPG

also produces a variety of sports and corporate programming and is a partner in a number of DVD-based educational products being distributed on a worldwide basis.

Novra Technologies, Inc.**Contact Information:**

Patrick Sheedy
1100-330 St. Mary Avenue
Winnipeg, Manitoba Canada
R3C3Z5
(204) 989-4724
info@novra.com

Website: www.novra.com

Category: Manufacturer

Description: Novra Technologies Inc is a publicly traded technology company, registered in Canada in November, 2000. Novra designs and manufactures a range of DVB-compliant receivers and media file distribution technology for the expanding broadband communications market.

Novra employs a seasoned management and engineering team with extensive experience in software application development, RF design, DVB, wireless systems development & deployment, and networking technologies. At Novra we continue to seek out and develop strategic partnerships with global organizations such as broadband service and solution providers, complementary equipment manufacturers and resellers.

OneTouch Systems**Contact Information:**

Megan Humpal
40 Airport Parkway
San Jose, CA 95110
(858) 523-4766
humpal@onetouch.com

Website: www.onetouch.com

Category: Applications Company

Description: OneTouch offers complete answers to communication and learning needs - from technology to services to content. We help leverage an organization's existing assets - people, knowledge, purpose and determination - creating programs

to benefit employees, students and government workers.

The OneTouch solution is a fully integrated suite of patented hardware and software applications that enable highly interactive, distributed learning over any broadband network. By integrating full-motion video and full-duplex audio with two-way interactive data, OneTouch solutions are designed to accelerate continuous, enterprise-wide learning, helping organizations overcome barriers of time, distance, budget, and bandwidth. These advanced, yet flexible and easy-to-use knowledge sharing systems can be configured to deliver live, presenter-led communication and learning sessions to participants in networked classrooms as well as at individual PCs. Using "On Demand", OneTouch also makes it possible to record live sessions, for use at any time, anywhere.

Premier Retail Networks**Contact Information:**

600 Harrison St, 4th Floor
San Francisco, CA 94107

Website: www.prn.com

Category: Service Provider

Description: PRN, the world's leading retail media network, partners with the world's largest retailers to create in-store television and interactive networks that broadcast news and product information, entertainment and advertising to viewers while they shop. By creating customized programming for retailers, PRN builds brand equity, customer satisfaction, and shopper loyalty. With television and interactive media networks in Wal-Mart, Best Buy, Circuit City, Sears, SAM's Club, and Footaction USA, PRN is in 5800 stores nationwide and has 185 million Nielsen measured gross impressions a month.

PRN's products include: Storewide and Departmental TV programs, which educate and inform customers as they complete their shopping experience; and interactive systems designed to deliver information and increase sales by giving customers a hands-on experience; Checkout TV, which

builds the retailer's brand and reduces perceived wait time at checkout; HDTV, which broadcasts high definition and standard definition programming simultaneously throughout the TV department to entertain and educate consumers while allowing them to compare set quality; .

PRN is a completely vertical partner capable of designing and installing a media system, supplying content management, and providing custom and repurposed programming to help the retailer meet their marketing and merchandising objectives. With customer and executive visibility on the line, PRN is the only choice for "Media where it Matters."

SkyStream Networks**Contact Information:**

455 DeGuigne Drive
Sunnyvale, CA 94085-3890
(408) 616-3300
info@skystream.com

Website: www.skystream.com

Category: Manufacturer

Description: SkyStream Networks is the leading developer of video and data networking solutions for service providers, carriers, large enterprises, and government agencies. With SkyStream's industry-leading products, SkyStream's customers can deliver advanced video and data services (such as multichannel television, interactive distance learning, streaming video and data, and backhaul services) to enterprises and consumers. All of SkyStream's products leverage the company's core competencies of video and IP networking expertise and experience with developing and supporting products for "non-stop" delivery of business and consumer services.

SkyStream's customers and partners include Safeway, Reuters, Globecast (a division of France Telecom), British Telecom Broadcast Services, Belgacom, Clear Channel, Convergent Media, EchoStar Communications Corporation, Gilat, Hewlett-Packard, New Skies Satellites, Telefonica and Telespazio.

Founded in 1996 with headquarters in Sunnyvale, California and sales and technical support offices located worldwide, SkyStream works with a growing customer base of more than 150 service provider and enterprise customers.

SpectraRep, Inc.**Contact Information:**

Rick Ducey
President
15120 Enterprise Court
Chantilly, VA 20151
(703) 802-2995
rducey@spectrarep.com

Category: Service Provider

SpectraRep provides system service expertise for DTV-IPcasting applications in the areas of public safety, government, education and enterprise applications. SpectraRep works in partnership with public and commercial broadcasters to utilize the Digital TV (DTV) spectrum to broadcast over-the-air IP packet data video and data to PC end users. In addition, as part of the BIA Financial Network, SpectraRep advises key clients in architectures and systems that support various DTV applications and businesses.

SPL Integrated Solutions**Contact Information:**

Donald Mastro
Vice President
1555 Oakbrook Drive, Suite 100
Norcross, GA 30093
(770) 849-6201
(770) 849-6269 (Fax)
(678) 614-5704 (Mobile)
dmastro@splis.com

Website: www.splis.com

Category: Systems Integrator

Description: SPL Integrated Solutions designs and integrates custom audio, video, conferencing and large venue systems for corporate, education, government, religious and public venue applications.

SPL employs over 400 technical, operations and sales staff in 20 offices strategically located in major US markets.

StagePost**Contact Information:**

Lynn Bennett
President
255 French Landing Drive
Nashville, TN 37228
(615) 248-1978
(615) 242-8861 (Fax)

Website: www.stagepost.com

Category: Content Provider,
System Developer

Description: Stagepost designs interactive video technology, television network systems and produces content for sales, advertising and educational venues. Offering point of sale systems, customer and employee learning applications, and integrated marketing and advertising campaigns. From technology design, to installation, to system operation, StagePost prides itself in single source initiatives. Major areas served: banking, retail, insurance, government, entertainment and health care.

StagePost is a new age media and technology firm dedicated to assisting a wide array of clientele in building customers and revenue. From interactive point-of-sale technology to strategic marketing to creative production, StagePost works closely with clients to develop solutions that deliver absolute and measurable results. The company is comprised of a unique blend of creative content producers and technical designers. It is well known for its ability to create advanced, custom solutions unavailable from any other source. Complete production studios for broadcast, print and collateral plus technical design studios guarantee quick, cost-effective, and high quality production.

TBC Integration, Inc.**Contact Information:**

Sean Busby
30100 Town Center Drive
Suite O-444
Laguna Niguel, CA 92677
(949) 388-9078
(949) 606-8176 (Fax)

Website: www.tbcintegration.com

Category: Service Provider,
Systems Integrator

Description: TBC Integration, Inc. specializes in providing leading edge digital video and data transmission solutions. We design, integrate, and support systems based upon your needs today, yet draw from our years of real-world experience to engineer a technology path for tomorrow. Our team turns concepts into reality, and assets into profits.

We build or provide live and store-and-forward digital satellite and terrestrial networks from all of the major manufacturers within the industry. Also, our in-house software development team provides the "Digital Glue" that seamlessly bonds disparate products into a unified solution.

A single point of contact into our worldwide network of authorized installers guarantees consistency and quality throughout a large scale deployment. TBC Integration relies on the latest web-based systems and tools to provide our client a 24/7 window into their current network build-out status and support history.

For those customers that are not looking to build their own content delivery network, TBC Integration offers services through our teleport partner. Utilizing our high-speed Virtual Private Network (VPN) Internet connection, customers are able to deliver their content/data directly to our satellite uplink for transmission to an infinite amount of sites within the continental United States. Customers are then charged for only the content/data that is sent, which varies in dollar amount depending upon either the monthly or yearly volume commitment.

Telesat**Contact Information:**

Wayne Clarke
Director US Sales, Telesat Canada
(613) 748-8700 ext. 2814
w.clarke@telesat.ca

Website: www.telesat.ca

Category: Service Provider
(Canada), Systems Integrator (US & Canada)

Description: Provider of Technical Services including VSAT Installation, MAC, Maintenance, Repair and Satellite Earth Station Engineering Services.

Telestream, Inc.

Contact Information:
David Heppe
Sr. VP Sales & Marketing
(530) 470-1323
davidh@telestream.net

Website: www.telestream.net

Category: Applications Company, Manufacturer

Description: Telestream products have set the standard with the world's leading media and entertainment companies, corporations and government institutions for the encoding, organizing and tapeless delivery of digital media. Customers rely on Telestream products for convenient, cost-effective, and robust digital media access and exchange over IP networks. ClipMail MPEG encoding/delivery appliances enable peer-to-peer worldwide media exchange. FlipFactory® automation software applications provide universal transcoding and metadata exchange between professional video systems. Telestream MAP™ media organizers enable workgroups to capture, find, organize, repurpose, and share video/audio files. Telestream's automation applications and smart media organization solutions streamline workflows for broadcasters and media companies, as well as content owners and content creators in government, higher education and corporate markets. Telestream and its team of video experts are located in Nevada City, the "video valley" region of Northern California.

Via Media, Inc.

Contact Information:
944 Southwood Drive
Highland Village, TX 75077
Attn: Stephen Johnson

Website: www.viamediainc.com

Category: Applications Company

Description: Via Media is a provider of content distribution software and services that are designed to help you get the content you need from where it is to where you need it at the best possible price.

The "Via Media Manager" is designed to be streamlined and efficient while at the same time providing the functionality and reliability that you really need.

The heart of our content distribution system is the "Via Server", a lightweight distributed server application that handles moving files and messages over virtually any network. The distributed architecture and advanced routing capabilities allows us to ensure that all of your content gets where it needs to be, when it needs to be there, in the most secure way possible.

The messaging capabilities also allow us to control devices such as plasma displays and PC's, remotely. A flexible interface means that we can also extend the capabilities of the "Via Server" if a customer has a specific need that is not already handled by the existing implementation.

VideoBank

Contact Information:
Tab Butler
230 Pegasus Avenue
Northvale, NJ 07647
(201) 767-2002 Ext. 223

Website:
www.videobankdigital.com

Category: Applications Company, Systems Integrator

Description:
Applications Company (Asset Management Solutions – Audio, Video, Images, and all Windows file formats)

Systems Integrator for Turn-Key Asset Management Solutions

Vyvx - A Division of WiTel Communications, LLC

Contact Information:
One Technology Center
Tulsa, OK 74103
(800) 746-3019 or (800) 747-7074

Website: www.vyvx.com

Category: Service Provider

Description: When it's Video, Vyvx It! Vyvx delivers a comprehensive portfolio of video transport solutions to media businesses worldwide - from broadcasters to studios and agencies, to professional and collegiate sports leagues and organizations. They depend on Vyvx to deliver live, mission-critical content. For news, entertainment, sports and advertising solutions, leading companies know to Vyvx It!

- Timely, integrated transmission of live and non-live broadcast video content
 - Broad reach for domestic and international delivery
 - Superior production and distribution of advertisements
-

Webpavement LLC

Contact Information:
(877) 785-8680

Website: www.webpavement.com

Category: Applications Company, Manufacturer, Service Provider, Systems Integrator

Description: Webpavement's Sign O/S product suite provides solutions for people looking to operate digital signage networks.

Wegener Communications

Contact Information:
11350 Technology Circle
Duluth, GA 30097
(770) 814-4000
info@wegener.com

Website: www.wegener.com

Category: Manufacturer

Description: Wegener is an international provider of digital solutions for IP data, video and audio networks.

For 25 years, Wegener Communications has been an international provider of video, audio and IP data networks. Supported applications include cable television, broadcast television, IP data delivery, business television, distance education, financial information distribution and business music. Wegener's patented network control system provides unparalleled ability to regionalize programming and commercials.

Wegener provides products to virtually every major cable television system and broadcast network in the United States & Canada, more than 100 radio networks worldwide and every leading business network. Private network television sites number over 10,000. Broadcast data customers include satellite delivered paging systems and financial information companies providing critical market news and data.

The BTV/IP Receiver Guide For the Enterprise Communicator

Taking Business Television and Distance Learning Networks to the Next Level

Guide Overview

Enliten is set to release its BTV/IP Receiver Guide in May 2004. The Guide specifically focuses on a key component of the BTV/IP network: The satellite receiver. The Guide provides information and guidance on available, proven IP receiver technologies and the manufacturers who provide them. In addition, the Guide touches on related components of BTV/IP network architecture.

The Guide is written for any organization that has an existing satellite-based business television network, as well as those considering the implementation of such a network. It is intended for any stakeholder in the organization who is involved in the decision-making process.

The purpose of the BTV/IP Guide is to inform end-user organizations that viable delivery solutions exist to meet their communication challenges. It's a starting point to help decision-makers save time and money as they research their next generation video delivery system.

Enliten's goal with the Guide is to help you get to the next level: to provide the assurance and comfort-level as you get there.

The BTV/IP receivers included in the Guide are segmented into the following categories:

- BTV/Media Gateways
 - Playback to a television or stream to a LAN
 - Hard drive for storage
 - Robust router functionality
 - Middleware for BTV-specific applications
- IP Satellite Routers
 - Receiver with robust router functionality, intended for a large enterprise environment
- IP Satellite Receivers
 - Receiver with limited router functionality, primarily targeted for the SOHO environment

Publication Date: May 2004

Price: Originally \$2,500...NOW ONLY \$1,495!

To Order:

Contact Randy Palubiak or Michel Ross at 770/590-1590 for more information or answers to any questions....or via e-mail at rp1@enliten.net.

[Click here for The BTV/IP Receiver Guide order form.](#)